

<u>2011</u>	Issuer	Ticker	Status	Role
Sept.	Idaho Independent Bank	IIBK	Public (Follow-On)	PA
<u>2010</u>				
Jun.	Banner Corporation	BANR	Public (Follow-On)	CM
Apr.	Columbia Banking System	COLB	Public (Follow-On)	SG
Mar.	Bank of Commerce Holdings	BOCH	Public (Follow-On)	UW
Jan.	Zymogenetics, Inc.	ZGEN	Public (Follow-On)	CM
<u>2009</u>				
Nov.	Washington Banking Co.	WBCO	Public (Follow-On)	CM
Sept.	Pacific Financial Corp.	PFLC	Private (Follow-On)	PA
Sept.	Washington Federal, Inc.	WFSL	Public (Follow-On)	CM
Aug.	Umpqua Holdings Corp.	UMPQ	Public (Follow-On)	SG
Aug.	Columbia Banking System	COLB	Public (Follow-On)	SG
<u>2008</u>				
Mar.	Capital Pacific Bancorp	CPBO	Private (Follow-On)	PA
<u>2007</u>				
Sept.	Concur Technologies, Inc.	CNQR	Public (Follow-On)	UW
May	Idaho First Bank	IDFB	Private (Follow-On)	PA
Mar.	Clearwire Corp.	CLWR	IPO	UW
<u>2006</u>				
Feb.	Exco Resources	XCO	IPO	SG
Oct.	Trubion Pharm.	TRBN	IPO	UW
Dec.	Cray, Inc.	CRAY	Public (Follow-On)	SG
<u>2005</u>				
Jan.	SeaBright Ins. Holdings	SEAB	IPO	UW
Feb.	Marchex, Inc.	MCHX	Public (Follow-On)	UW
May	Zumiez, Inc.	ZUMZ	IPO	UW
Aug.	ZymoGenetics, Inc	ZGEN	Public (Follow-On)	UW
Sept.	Idaho First Bank	-	Private (Start-up)	PA
Dec.	Dendreon Corporation	DNDN	Public (Follow-On)	UW
Dec.	McCormick & Schmicks	MSSR	Public (Follow-On)	SG
Dec.	Bank Reale	BKRL	Private (Start-up)	PA
<u>2004</u>				
Feb.	Dendreon Corporation	DNDN	Public (Follow-On)	UW
Feb.	Seattle Genetics	SGEN	Public (Follow-On)	UW
Mar.	Marchex, Inc.	MCHX	IPO	SG
Mar.	Xcyte Therapies, Inc.	XCYT	IPO	UW
May	Blue Nile	NILE	IPO	UW
Aug.	American Seafoods	SEA	IPO (Cancelled)	UW
Oct.	Oregon Steel Mills	OS	Public (Follow-On)	SG

CM = Co-Manager, UW = Underwriter, SG = Selling Group Membership, PA = Placement Agent